



## **“Techno-economic modeling and Long Term Evolution model, Evaluation of upgrade scenarios”**

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(Co-located with COST 605 Public Event and ITS Conference)

**Budapest University of Technology and Economics**



## **3GPP LTE (Rel. 8) Techno-Economic Analysis**



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# Introduction

Welcome to the **New Era** of Telecommunications

- Higher **Spectral Efficiency**
- More **Capacity**
- Better **Coverage**
- Less **Cost per Bit**
- Less **Latency**
- Better **User Experience**
- Less **Interference**
- Create **Economies of scale**



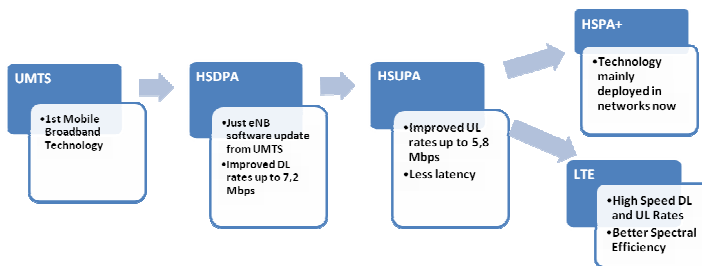
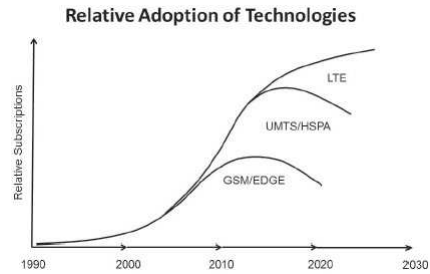
# LTE Market Stats

- World's first commercial LTE Network launched by **TeliaSonera** in Oslo and Stockholm in December 2009.
- 174 LTE **network commitments** in 64 countries including 26 commercially launched networks worldwide as for September 2011.
- The fastest developing mobile telecommunications technology ever.



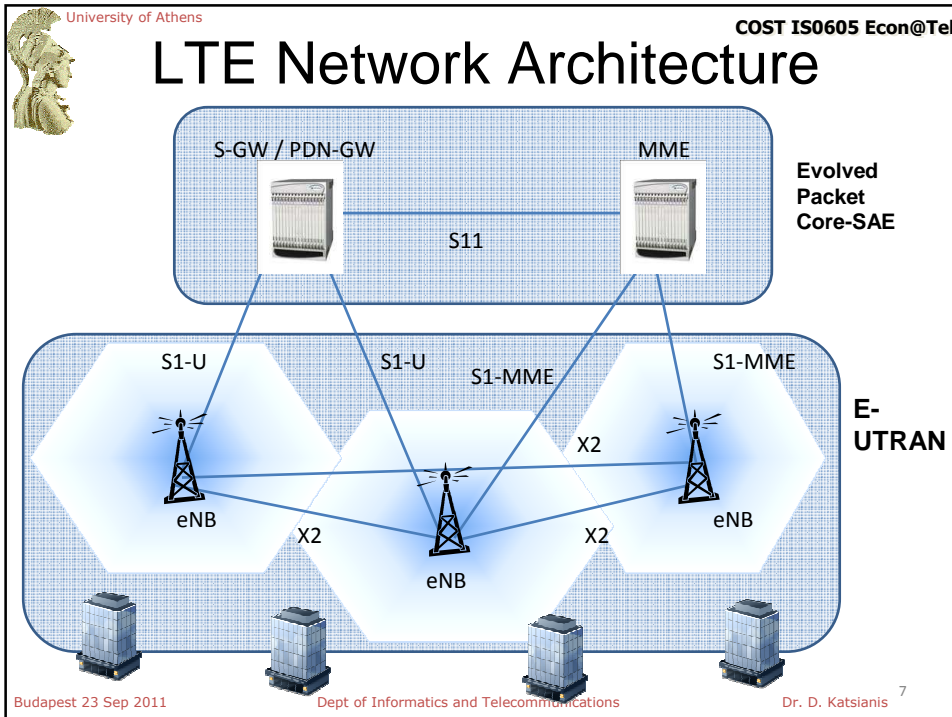
# Mobile Evolution Path

The path from UMTS to LTE and technologies adoption rates



# LTE Network Architecture

- Upgrades required in RAN (**E-UTRAN**) and Backhaul Network (**EPC/SAE**) from UMTS to LTE
- **eNB** with all radio interface related functions
- **Serving-Gateway** terminates interface towards E-UTRAN
- **Mobile Management Entity-Gateway** manages mobility, UE identity and security parameters
- **All-IP** Network Architecture



- University of Athens COST IS0605 Econ@Tel
- ## LTE Protocol Overview
- **Downlink peak data rates** up to 326 Mbps using 20 MHz bandwidth, 4x4 MIMO and 64QAM
  - **Uplink peak data rates** up to 70 Mbps (16QAM)
  - **RAN latency** less than 10 ms
  - Scalable carrier **bandwidth supported** from 1,4 MHz to 20 MHz
  - **FDD** and **TDD** support (paired/unpaired spectrum)
  - **OFDMA (DL)** and **SC-FDMA (UL)** Multiplexing Schemes
  - Backwards Compatibility with legacy networks except Voice and SMS services
- Budapest 23 Sep 2011 Dept of Informatics and Telecommunications Dr. D. Katsianis 8



# LTE Technology Overview

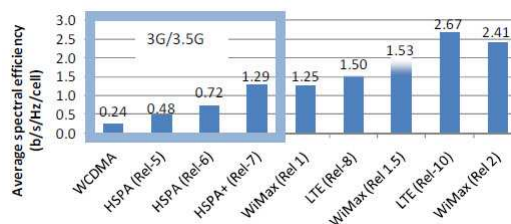
- Circuit Switching (CS) not supported, various technologies proposed for **Voice** and **SMS**.
- **VoLTE** (Voice over LTE), **VoLGA** (Voice over LTE Generic Access), **CS FallBack to 2G/3G** networks until full coverage of LTE networks



# LTE – HSPA Comparison

|               | WCDMA (UMTS) | HSDPA/HSUPA | HSPA+     | LTE (20 MHz) |
|---------------|--------------|-------------|-----------|--------------|
| Downlink      | 384 Kbps     | 14,4 Mbps   | 28 Mbps   | 300 Mbps     |
| Uplink        | 128 Kbps     | 5,76 Mbps   | 11,5 Mbps | 75 Mbps      |
| Total Latency | 150 ms       | 100 ms      | 50 ms     | 10 ms        |

## Average Spectrum Efficiency HSPA to LTE





# What's next? LTE-Advanced (Rel. 10)



- Up to **1Gbps** low mobility DL peak data rate and **100 Mbps** in high mobility DL scenario
- **Protocol Highlights:** Carrier Aggregation, Advanced Relay Nodes, MU-MIMO Transmission up to 8x8, Enhanced Interference Management using CoMP
- **Heterogeneous Networks - Self Organizing Networks**
- **FemtoCell** Integration – Machine2Machine (**M2M**) Communications



# Mobile Broadband Demand Forecasts

Mobile Data and Internet Traffic, 2010–2015

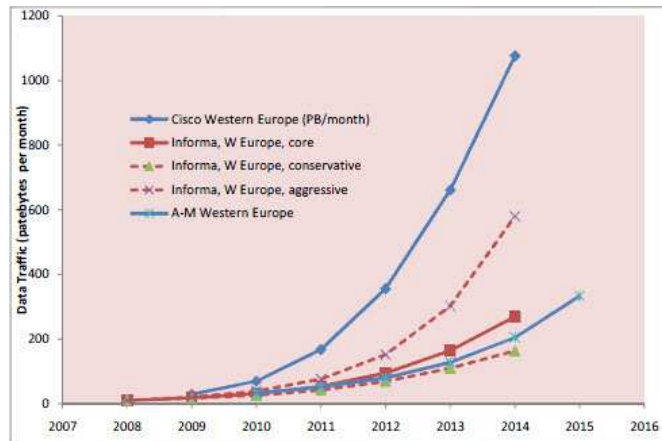
|                                    | 2010 | 2011 | 2012  | 2013  | 2014  | 2015  | CAGR 2010–2015 |
|------------------------------------|------|------|-------|-------|-------|-------|----------------|
| <b>By Geography (PB per Month)</b> |      |      |       |       |       |       |                |
| North America                      | 49   | 118  | 235   | 416   | 675   | 986   | 82%            |
| Western Europe                     | 64   | 146  | 326   | 635   | 1,073 | 1,632 | 91%            |
| Asia Pacific                       | 55   | 128  | 269   | 530   | 997   | 1,837 | 102%           |
| Japan                              | 40   | 86   | 172   | 289   | 425   | 578   | 70%            |
| Latin America                      | 12   | 26   | 60    | 127   | 257   | 488   | 111%           |
| Central and Eastern Europe         | 10   | 25   | 56    | 110   | 201   | 346   | 102%           |
| Middle East and Africa             | 6    | 17   | 44    | 90    | 179   | 387   | 129%           |
| <b>Total (PB per Month)</b>        |      |      |       |       |       |       |                |
| Mobile data and Internet           | 237  | 546  | 1,163 | 2,198 | 3,806 | 6,254 | 92%            |

Source: Cisco VNI, 2011

- Compound Annual Growth Rate **almost 100% each year** worldwide
- Within 5 years **30x more data than voice** delivered
- **1,5 billion** mobile broadband subscribers worldwide



# Mobile Broadband Demand Forecasts



Source: 4G Capacity Gains – Real Wireless Report for Ofcom

- Forecasts of **exponential growth** in mobile broadband demand in Western Europe



# Spectrum for LTE

## Available Frequencies



Digital Dividend (800/900 MHz) and 2,6 GHz band are very valuable for LTE deployments

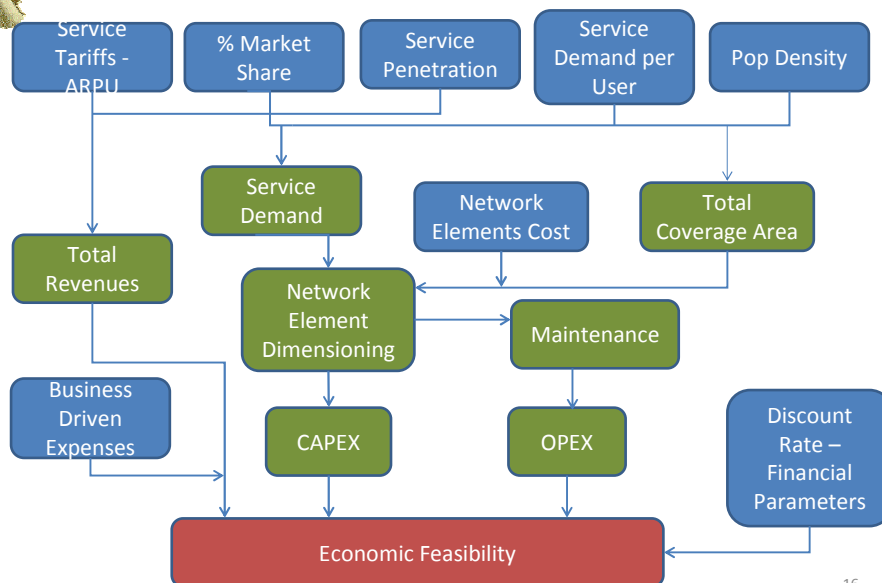


# LTE Deployment Case Study

1. Area Modeling
2. Service and Demand assumptions/penetration
3. Tariff assumptions and data plan marketing
4. Network Dimensioning – Capacity Driven and Coverage Driven results
5. Case Study Results
6. OPEX/CAPEX tables
7. Free Cash Flows tables
8. Cash Balance charts



# Techno-Economic Model Used





# LTE Deployment Case Study Study Area Modeling

|                              | Population       | Area (km <sup>2</sup> ) | Pop Density (pop/km <sup>2</sup> ) |
|------------------------------|------------------|-------------------------|------------------------------------|
| Prefecture of Athens         | 2.931.253        | 361,719                 | 8.104                              |
| Urban                        | 2.931.253        | 361,719                 | 8.104                              |
| Rural                        | 0                | 0,000                   | 0                                  |
| Prefecture of Eastern Attica | 444.309          | 1.512,993               | 294                                |
| Suburban                     | 425.530          | 1.261,303               | 337                                |
| Rural                        | 18.780           | 251,690                 | 75                                 |
| Prefecture of Western Attica | 166.773          | 1.004,007               | 166                                |
| Suburban                     | 162.395          | 844,725                 | 192                                |
| Rural                        | 4.378            | 159,282                 | 27                                 |
| Prefecture of Piraeus        | 595.654          | 929,382                 | 641                                |
| Suburban                     | 578.116          | 367,782                 | 1.572                              |
| Rural                        | 17.538           | 561,600                 | 31                                 |
| <b>Totals</b>                | <b>4.137.989</b> | <b>3.808,101</b>        | <b>1.087</b>                       |

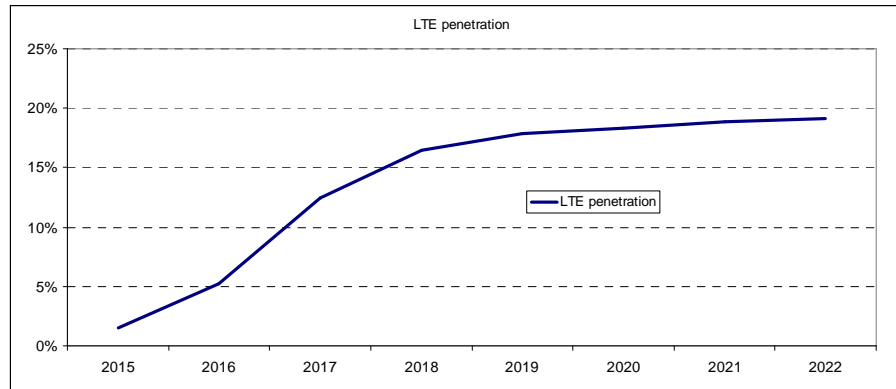


# LTE Tariffs Europe

| Providers             | Data Rates (Mbps)               | Tariff (€)/month |
|-----------------------|---------------------------------|------------------|
| TeliaSonera (Sweden)  | 10-80<br>(data cap 30 Gb/month) | 65               |
| Telia (Finland)       | 10-80<br>(data cap 30 Gb/month) | 46               |
| NetCom/Telia (Norway) | 10-80<br>(data cap 30 Gb/month) | 63               |
| Vodafone (Germany)    | 50                              | 70               |
| D-T Mobile (Germany)  | Up to 100                       | 75               |



# LTE Service Market Penetration



# Coverage driven network dimensioning

## Methodology

- Define **cell radius** using propagation models depending on frequency used and environment (e.g. Okumura – Hata Propagation Models, Building density etc)
- 3 sector site: Site Area =  $1,95 * 2,6 * \text{CellRadius}^2$
- **#Sites for Coverage** : Case Study Area / Site Area



# Capacity driven network dimensioning

## Methodology

- Define **Average Cell Throughput** based on the predicted traffic – mapping of SINR distribution.
- Estimate **Traffic Demand** and **Contention Ratio** factor
- **OverallDataRate** =  
#Users\*PeakDataRate\*ContentionRatio
- **#Sites for Capacity** =
- OverallDataRate / SiteCapacity



# LTE Techno-Economic Analysis

| Technical Assumptions                     |         |         |         |         |         |         |         |         |
|---|---------|---------|---------|---------|---------|---------|---------|---------|
| Year                                      | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    |
| Spectrum Available                        | 20MHz   | 20MHz   | 30MHz   | 30MHz   | 30MHz   | 30MHz   | 40MHz   | 40MHz   |
| Peak Spectral Efficiency (b/s/Hz)         | 5       | 5       | 10      | 10      | 10      | 12      | 12      | 14      |
| Users Per Cell                            | 300     | 300     | 400     | 400     | 420     | 420     | 500     | 500     |
| Peak Data Rate Mbps (nominal)             | 60      | 60      | 120     | 140     | 140     | 200     | 240     | 280     |
| QoS Average Data Rate (80% of cell users) | 40      | 60      | 100     | 120     | 120     | 160     | 200     | 240     |
| Mbps/eNB                                  | 18000   | 18000   | 48000   | 56000   | 58800   | 84000   | 120000  | 140000  |
| Contention Ratio                          | 20      | 20      | 30      | 30      | 30      | 30      | 30      | 30      |
| Nominal Mbps/eNB                          | 900     | 900     | 1600    | 1867    | 1960    | 2800    | 4000    | 4666,67 |
| max users per eNB                         | 6000    | 6000    | 12000   | 12000   | 12600   | 12600   | 15000   | 15000   |
| International bandwidth cost (€/MB/year)  | 54,00 € | 54,00 € | 48,00 € | 48,00 € | 42,00 € | 42,00 € | 36,00 € | 36,00 € |
| Price (ARPU)                              | 47,50 € | 45,00 € | 45,00 € | 40,00 € | 40,00 € | 35,00 € | 35,00 € | 30,00 € |
| Percentage Price Drop                     | 0       | 5,56%   | 0,00%   | 12,50%  | 0,00%   | 14,29%  | 0,00%   | 16,67%  |
| Sales (Users)                             | 60.914  | 217.429 | 514.683 | 680.555 | 739.152 | 758.633 | 781.121 | 791.580 |
| Sales Percentage Rise                     |         | 71,98%  | 57,75%  | 24,37%  | 7,93%   | 2,57%   | 2,88%   | 1,32%   |



# CAPEX Table

## Annual CAPEX Breakdown

| CAPEX                    |                      |                    |                    |                    |                    |            |            |                    |            |
|--------------------------|----------------------|--------------------|--------------------|--------------------|--------------------|------------|------------|--------------------|------------|
| Components               | Initial Investment   | 2015               | 2016               | 2017               | 2018               | 2019       | 2020       | 2021               | 2022       |
| Spectrum Fees            | 132.384.000 €        |                    |                    |                    |                    |            |            |                    |            |
| LTE eNB                  | 40.365.000 €         |                    |                    |                    |                    |            |            |                    |            |
| LTE Antenna upgrade      |                      | 0 €                | 0 €                | 7.452.000 €        | 0 €                | 0 €        | 0 €        | 9.315.000 €        | 0 €        |
| Access Router            | 3.500.000 €          |                    |                    |                    |                    |            |            |                    |            |
| Ethernet Switch          | 2.400.000 €          |                    |                    |                    |                    |            |            |                    |            |
| Relay Nodes              | 22.032.000 €         |                    |                    |                    |                    |            |            |                    |            |
| Mobile Management Entity |                      | 5.000.000 €        | 5.000.000 €        | 0 €                | 5.000.000 €        | 0 €        | 0 €        | 0 €                | 0 €        |
| PDN Gateway              |                      | 1.000.000 €        | 2.000.000 €        | 0 €                | 0 €                | 0 €        | 0 €        | 0 €                | 0 €        |
| Serving Gateway          |                      | 1.000.000 €        | 2.000.000 €        | 0 €                | 1.000.000 €        | 0 €        | 0 €        | 0 €                | 0 €        |
| Equipment Cost           | 68.297.000 €         | 7.000.000 €        | 9.000.000 €        | 7.452.000 €        | 6.000.000 €        | 0 €        | 0 €        | 9.315.000 €        | 0 €        |
| <b>Total CAPEX</b>       | <b>200.681.000 €</b> | <b>7.000.000 €</b> | <b>9.000.000 €</b> | <b>7.452.000 €</b> | <b>6.000.000 €</b> | <b>0 €</b> | <b>0 €</b> | <b>9.315.000 €</b> | <b>0 €</b> |



# OPEX Table

## Annual OPEX Breakdown

| OPEX                                  |                    |                      |                      |                      |                      |                      |                      |                      |                      |
|---------------------------------------|--------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Components                            | Initial Investment | 2015                 | 2016                 | 2017                 | 2018                 | 2019                 | 2020                 | 2021                 | 2022                 |
| Maintenance (Defected Equipment)      |                    | 2.018.250 €          | 2.018.250 €          | 2.018.250 €          | 2.018.250 €          | 2.018.250 €          | 2.018.250 €          | 2.018.250 €          | 2.018.250 €          |
| International Bandwidth Rental        |                    | 4.934.277 €          | 17.611.992 €         | 37.057.392 €         | 49.000.176 €         | 46.566.702 €         | 47.794.005 €         | 42.180.642 €         | 42.745.428 €         |
| Service (Core Network)                |                    | 70.000 €             | 160.000 €            | 160.000 €            | 220.000 €            | 220.000 €            | 220.000 €            | 220.000 €            | 220.000 €            |
| Site Rent eNB (Year)                  | 10.000 €           | 6.210.000 €          | 6.396.300 €          | 6.588.189 €          | 6.785.835 €          | 6.989.410 €          | 7.199.092 €          | 7.415.065 €          | 7.637.517 €          |
| Site Rent RN (Year)                   | 1.200 €            | 3.304.800 €          | 3.403.944 €          | 3.506.062 €          | 3.611.244 €          | 3.719.582 €          | 3.831.169 €          | 3.946.104 €          | 4.064.487 €          |
| Leased Lines Rent (Transport Network) |                    | 142.776.000 €        | 135.637.200 €        | 128.855.340 €        | 122.412.573 €        | 116.291.944 €        | 110.477.347 €        | 104.953.480 €        | 99.705.806 €         |
| Utilites                              | Watts (Average)    |                      |                      |                      |                      |                      |                      |                      |                      |
| BTS                                   | 900                | 269.866 €            | 296.852 €            | 326.537 €            | 359.191 €            | 395.110 €            | 434.621 €            | 478.083 €            | 525.892 €            |
| RN                                    | 110                | 146.275 €            | 146.275 €            | 146.275 €            | 146.275 €            | 146.275 €            | 146.275 €            | 146.275 €            | 146.275 €            |
| Mobile Server Switching Center        | 4000               | 1.931 €              | 6.373,64 €           | 7.011,00 €           | 10.282,80 €          | 11.311,08 €          | 12.442,19 €          | 12.815,45 €          | 14.097,00 €          |
| Energy total OPEX                     |                    | 418.072 €            | 449.501 €            | 479.823 €            | 515.749 €            | 552.696 €            | 593.338 €            | 637.174 €            | 686.264 €            |
| <b>Total OPEX</b>                     |                    | <b>159.731.399 €</b> | <b>165.677.187 €</b> | <b>178.665.057 €</b> | <b>184.563.827 €</b> | <b>176.358.584 €</b> | <b>172.133.201 €</b> | <b>161.370.714 €</b> | <b>157.077.751 €</b> |



# NPV Cash Flows

